

*A Newsletter of the Rush County Economic & Community Development Corporation*

## Special Interest Articles:

- New Jobs for Rushville at INTAT and Pioneer
- ECDC / City Loan Program revitalized
- Mayor's Grand Prix July 19<sup>th</sup>

## Individual Highlights:

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## INTAT / Pioneer Expansions going well

Great things are happening in Rush County! Two of its major employers, Pioneer and INTAT, who recently announced plans to expand their facilities, are in the midst of expanding their operations.

INTAT Precision, a global manufacturer of OEM cast and machined precision castings serving the automotive industry will

make at a minimum, a \$26 million investment, and project at least 50 new jobs created.

Pioneer Hi-Bred produces and supplies hybrid or improved varieties of maize, soybean, sunflower, canola, rice, sorghum, alfalfa, cotton and wheat to farmers in more than 90 countries. They will invest \$12.6

million to build 18,700 square feet onto its Rushville facility, adding up to 21 new positions.

We congratulate these two local firms for providing growth and exceptional employment opportunities for Rushville and Rush County.



## Small Business Loans available through ECDC

The ECDC and the City of Rushville have partnered with Administrative Resources association to offer the Small Business Revolving Loan Program. The purpose of the program is to provide loans and technical assistance to businesses located in Rushville or Rush County that are creating or retaining jobs. Funds are available to finance working capital (inventory, receivables, operating capital), and equipment.

The application process will include a meeting with the Small Business Development Center to assist with business plans.

Loans of \$5,000 to \$30,000 will be made at an interest rate between 1-4%, typically not to exceed prime rate.

The decision to approve a loan will be based in large part on the ability of the business to demonstrate that a loan is necessary, that it will have a positive impact on employment, that the business can

repay the loan, and that it has proof of sufficient collateral.

We are pleased to report that the loan committee has approved its first request from a local applicant who will be creating at least seven new jobs! See Page 4 for news of this business opening soon.





I-74 Site from South

## I-74 South Industrial Park being marketed

The ECDC Marketing Committee has been working diligently to develop marketing materials for the I-74 property. Committee members Molly Buckley-Harmon, Bruce Everhart, Debbie O'Neal-Leisure are meeting regularly to finalize the marketing plans. Meeting weekly with John & Carolyn, their first task was to develop a fact sheet. In addition to

researching the facts, the committee recently made a "road trip" to the property to get a visual understanding and to assess signage. There are 154 total acres, the option is for three years and will expire January 2016. The land can be subdivided with a minimum of 20 acres. It is currently zoned agriculture but may be

rezoned by the ECDC when needed. A Vectren gas line is directly at the property; electricity provided by Rush Shelby Energy. Water is available through St. Paul Utilities. Our next step is to discuss the sewer issue with an engineering firm.



## Exploring Brownfields Assessment Grant

ECDC will be representing Rush County as the lead coalition member in applying for an Environmental Protection Agency Brownfields grant for up to \$600,000 early next fall. Teaming up with Rushville and Carthage, ECDC will work to assess and plan rehabilitation for vacant and underutilized

properties across the entire county. These projects have the potential to provide a great benefit to our communities. If the grant is awarded, it will provide funding for a brownfields inventory, Phase I and II Environmental Assessments, and cleanup planning. The Phase I

Environmental study will be critical to marketing the I-74 property.

For more on the EPA brownfields program, visit <http://www.epa.gov/brownfields/>.



## Rushville to Host Grand Prix, sponsored by INTAT

The Heart of Rushville, Rush County Fairgrounds, City of Rushville, Rush County Chamber of Commerce and Riverside Park have partnered to bring the community a two-day kart Grand Prix race vent along with a midget race the weekend of July 19<sup>th</sup>.

Rushville will be hosting its inaugural Indy Kart Series (IKS); this is a group of professional kart racers from all over Indiana. The racing activities will be limited to the streets around the school and fairgrounds.

Riverside Park will open

the weekend's activities on Friday, July 19<sup>th</sup> with a free concert. INTAT, an ECDC board member is the premier sponsor of this event.



## North Industrial Park Update

Although there are still a few hoops to jump through, the North Industrial Park infrastructure project is continuing to move forward. In August of 2012, the U.S. Economic Development Administration (EDA) awarded to the City of Rushville a grant for \$1.6 million for the purpose of constructing roads, sanitary sewers, water lines and storm drainage within the park. The facility had already received its “shovel ready” designation,

and it is the intention of the city leaders to make this site truly “backhoe” ready for any interested party.

As part of the guidelines from the EDA, the Redevelopment Commission is obligated to an equal match of \$1.6 million. This match has been secured without having to sell bonds on the open market, thus eliminating more than \$300,000 in up-front costs to the project. All plans and specifications for the new development have

been submitted to the federal government for their approval. Although the EDA has yet to give final approval to begin the bidding process, they have assured the City that they should have it during the current construction season.



## ECDC Director Visits Chicago to Recruit Businesses

In order to grow and prosper, Rushville and Rush County need more businesses, more residents and more capital investments. On the other side of the coin, site selectors need to be familiar with Rush County’s available land, and opportunities for new or expanding buildings. ECDC Director John McCane recently traveled to

Chicago to meet with site selectors to share Rush County’s economic opportunity. He met with several site selection firms to discuss the advantages, assets and resources of this area, particularly the soon-to-be developed North Industrial Park. “Attracting new jobs and capital investments is a

major focus of the Rush County Economic & Community Development Corporation” said Terry Jobe, Chair of the ECDC.

*“We continue to cultivate relationships that will result in increased business opportunity in Rush County.”*

**--Terry Jobe**



### Chamber and ECDC Partner to offer Training

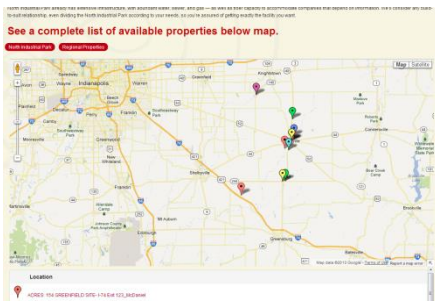
On June 19<sup>th</sup>, the Chamber and ECDC will conduct a seminar called “Face of the Community – whose job is it, anyway?” Attendees will be front line personnel who have direct contact with customers, whether in industry, retail, restaurants or government services. The underlying objective is to clarify that it’s everybody’s job to grow our community and create more jobs. We need to create a culture of service to escalate community success.

**This hands-on training session will include tips on identifying customers, anticipating their needs and dealing with difficulties without losing your temper.**

There is no charge for the training to be held at the local Comfort Inn, 11:30 to 1:30 with lunch provided. Reservations are required and can be made by calling 932-2880.

## Gettenger Meats to open retail facility downtown

*Pictured at the Loan Closing are Bob Bridges, Tyler Gettenger, Sam Gettenger, Lisa Gettenger, Terry Jobe, John McCane, Mayor Mike Pavey and Carolyn Bunzendahl."*



Gettenger Family Custom Meats, Inc. (GFCM) is the first recipient of the newly revitalized revolving loan program – a partnership between the city of Rushville and Rush County ECDC. A detailed business plan had been prepared and submitted along with the loan application. This plan projects creating at least 4 jobs initially expanding to an estimated 7 during peak season. The loan committee was very pleased to approve this application as it met all required criteria and promotes growth in Rushville.

The Gettenger Family purchased the Meat Locker on East Gings Road in July of 2012 from J&D Custom Meats. Adding a retail site in Rushville was a logical next step. The Meat Locker has been in Rush County for more than 50 years, but many local residents were not aware of this valuable resource for fresh, high quality meats. GFCM plans to open their site at the former Miller's Drive-In Restaurant building on South Main Street. This building is currently being completely renovated.

New freezers and other equipment are being purchased to outfit the store. They plan to offer locally grown beef, pork and lamb as well as a variety of other provisions. The family prides themselves on providing excellent customer service, customer education and customer satisfaction. They hope to open by mid-June – just in time for all the summer outdoor grilling parties!



**CHECK OUT OUR  
NEW  
WEBSITE**

**www.rushecdc.org**